

INSURANCE LOSS CONTROL ASSOCIATION

P.O. BOX 346 - MORTON - IL - 61550 - PHONE: 309.696.2551 www.insurancelosscontrol.org

Business Meeting 10/17/17

Call Meeting to Order:

A quorum is present and the meeting was called to order by Mark Bates, President.

Waive Reading of the Minutes from the Last Business Meeting:

Need 1st and 2nd motion to waive reading and vote. 1st:Scott Doyle 2nd: William Doornbos

Financials: Stig Ruxlow, Financial Secretary, reviewed the financial records for September 2016 through August 2017. The financial positions for ILCA are a checking account balance of \$3,203.67 and a PayPal balance of \$5,935.86 as of August 2017. Overall, ILCA remains financially sound, an audit of the books was completed prior to the 2017 Conference by Dave Rapacchietta (member) and Jon Finn (officer). Current figures for the financials do not include conference registrations and sponsorships as those were collected in September. Cash on hand in 2016 was \$21,470.65*, and cash on hand (estimated) for 2017 is \$23,750*. The 2016 conference lost \$503. All financials are available for review by any member. Kristi Ruxlow has served as administrator and will continue for the next year.

Need 1st and 2nd motion to approve financials. 1st:Dan Finn 2nd:Dave Rapacchietta

Membership:

Stig advised that current membership is at 178 total members, including 140 annual paid active members, 18 inactive members, 20 student members, 14 lifetime active members, and 29 lifetime inactive life members. The conference has 62 registered attendees for the Hoffmann Estates location.

Lifetime Member:

Don Davis was nominated for lifetime member status.

Need 1^{st} and 2^{nd} motion to confer member as Lifetime Member. 1^{st} : Scot Gudenrath* 2^{nd} : Scott Doyle Approved

Old Business:

Veith Consulting has completed the new website, which is available for viewing and use by members and prospective members. Veith acts as our website host provider, and will provide online access for speaker evaluations as well as a source for online presentation materials. They have recently added a survey service, which we can use for in-house member surveys.

Business Meeting Agenda Rev: 12/8/2017 8:56 AM



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Website: Veith Consulting continues to be our website host provider.

New Business:

All insurance policies have been renewed for 2017-2018.

Dates and locations for our 2018 conference were briefly discussed, with Columbus, OH., Louisville, KY., and Indianapolis, IN., getting the most support. Of these three, Indianapolis was felt to be the best choice, depending on local availability of accommodations and available dates. Final selections will be made and announced at a later date.

Procedures for becoming a life member were reviewed and discussed by the group. Updates for the designation will be reviewed and modified as necessary.

Member dues were discussed. ILCA has not raised membership dues for ten years, and the need for additional revenues for the Association were discussed. After a lengthy discussion including the history of the fee schedule, and the benefits of additional revenues for the Association, a motion to raise the current annual dues of \$75 to \$90 was made by David Rapacchietta, seconded by Julie Rogers, and was passed by a voice vote.

A discussion as to the needs and benefits of increasing Association membership was held. Overall ILCA membership has been in a slow decline for several years, with some of the impacts affecting financial stability of the Association, the ability of attracting conference speakers, member services, etc. Discussion also included the Board using one of their standing committees for exploring ways to increase membership, including development of online materials, benefits of membership including CEU's for conference attendance, serving on the Board of Directors, etc. Angie Lawless and Chuck Noty (board members) agreed to form a committee for this purpose, ILCA members D. Rapacchietta, P. Samson, R. Sivak and M. Chelf agreed to volunteer their services for this committee as well. Committee will be reporting back to the board for progress.

Current Board of Directors members with their terms expiring are Mark Bates. Mark accepted another three year term on the board. All current members will remain on the board: Mark Bates (Exp. 2020), Scott Patterson (Exp. 2018), Jon Finn (Exp. 2018), Matt Parmerlee (Exp. 2018), Kirby Utt (Exp. 2018), Chuck Noty (Exp. 2018), and Angie Lawless (Exp. 2019).

Mark Bates, President, appointed Stig Ruxlow as Financial Secretary for the 2017-2018 term. The Financial Secretary is an appointed position. The term for the new executive committee will begin December 1. Parliamentary procedures for the Board of Directors/Executive Committee were referenced according to Section 4.3 and Section 5.1 in the Articles of Association.

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Dan Finn presented the President's Plaque to Mark Bates for his service as President during the 2016-2017 term.

Close the business meeting.

Need 1st and 2nd 1st: Paul Sarver 2nd: William Doornbos Approved

Minutes by Chuck Noty - Secretary Revisions by Kristi Ruxlow – Administrative Coordinator (* indicates changes made) Reviewed by ILCA Executive Committee xx-xx-xx

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