
ILCA "HELP"



Hazard Evaluation Loss Prevention Bulletin of the
Insurance Loss Control Association



Summer 2004

**ILCA 2004 Annual Conference
October 18-20, 2004
Holiday Inn Worthington, Ohio Hotel and Conference Center
175 Hutchinson Avenue
Columbus, Ohio 43235
PH: 614-885-3334 Fax: 614-431-4441**

The Holiday Inn Worthington, OH (Northern edge of Columbus, OH) is the site of the 2004 Annual Conference. The conference dates are October 18-20, 2004. The Holiday Inn® Worthington Hotel and Conference Center is conveniently located at the intersection of I-270 and US 23 North. This full-service atrium hotel located 10 miles north of downtown Columbus, in an upscale area, offers 17,000 square feet of flexible meeting space, newly remodeled rooms, complimentary parking and a new business center w/ high-speed internet access. The hotel is close to many large companies and attractions, including walking distance to 25 of Columbus' finest restaurants, make the Holiday Inn Worthington the perfect hotel for our 2004 Annual Conference. The hotel is located within minutes of Worthington Industries, Banc One Headquarters, Polaris Amphitheater, and PPG Industries. Also, located nearby are the IMAX Theaters, the Columbus Zoo, Anheuser Busch Brewery and Museum, and Worthington Square Mall. Within 15 miles are Port Columbus International Airport, German Village, Ohio State University and Cooper Stadium, City Center Mall, Muirfield Golf Course and the Center of Science and Industry (COSI). Ground transportation to the hotel is available with the Columbus Urban Express Service. Register now by sending in the attached registration form, or online at the ILCA website at www.insurancelosscontrol.org. We hope to see you at the conference in October!

**Early Registration Fee
on or before
Friday, October 1, 2004
Member – \$240
Nonmember - \$340**

**Late Registration Fee
on or after
Saturday, October 2, 2004
Member - \$265
Nonmember - \$440**

The room rate for the 2004 ILCA Conference is \$86 per night single or double occupancy plus tax! **Reserve rooms no later than Saturday, September 25, 2004 to receive the group rate!** Refer to the Insurance Loss Control Conference when making a reservation. Don't delay, call the hotel directly at 614-885-3334 to make your reservation today!

(Continued on page 2)

(Continued from page 1)

The hotel does NOT offer a shuttle service from the Columbus International Airport. Transportation to the hotel can be obtained by proceeding to baggage claim and using either a taxi cab service or Super Shuttle - both cost approximately \$30 one way to the hotel. Super Shuttle has a desk at the baggage claim or you can call ahead for reservations at: 614-868-8888, Service runs from 6am – 12am (Midnight) daily. Taxi cabs are plentiful outside of baggage claim and operate 24 hours. Please note, if you arrange for shuttle or taxi service to the hotel, you will be responsible for arranging for your shuttle or taxi service for your return trip to the airport.

DON'T MISS OUT ON THIS OPPORTUNITY

The Insurance Loss Control Association Conference is giving you the opportunity to save on the cost of registration. **Registration is only \$240 if you register by October 1, 2004!** Just complete your registration form and send it in by the deadline, or register on-line at www.insurancelosscontrol.org. *For groups of 4 or more people registration costs are only \$240 each until October 7, 2004.* Once again, this year's conference is packed with topics that you can use to develop your professional skills.

Highlights for the conference will include:

- **The economic value of loss control, how much is loss control worth?;
- **Loss control from the agency prospective;
- **Respiratory protection;
- **Sprinkler systems;
- **Products liability;
- **Injury management;
- **Life Safety;
- **Moving from inspector to consultant;
- **Risk Management for Insurance Professionals Program
An Insurance Institute of America (IIA) Focus Series Program

Our Motivational Speaker is Stephen Douglas of Speakers Unlimited. His motivational presentation is titled "Know where you are when you're there". **Join us in Columbus. For more information visit www.insurancelosscontrol.org. Register today!**

Thank you to our 2004 ILCA Conference Sponsors!

**Pat Allen Associates
Brotherhood Mutual Insurance Company
US Reports, Inc.
State Farm Insurance Company**

**2004 ILCA Conference
Columbus, Ohio
October 18-20, 2004**

AGENDA

Monday, October 18, 2004

7:30 a.m.
Registration and Continental Breakfast
Sponsored by: Available

8:00 a.m.
Welcome & Opening Remarks
Dan Finn and Brock Bell

8:15 a.m.
Motivational Speaker
Stephen Douglas "Be Where You Are When You're There"

9:15 a.m.
Industry Keynote Speaker
Dan Dekowski (Economic value of loss control)
How much is loss control worth?

10:20 a.m.
Break
Sponsored by: Pat Allen Associates, Inc. www.patallen.com

10:30 a.m.
General Session
Everett Griffith
Loss Control from the Agency Perspective

12:00 p.m.
Lunch Provided, Sponsored by: Available

1:00 p.m.
Concurrent Sessions (Advanced and Basic):
Session I
Steven Edmonds, Respiratory Protection
Session II
Jeff Skog, Products Liability
Session III
Bob Titter, Sprinkler Systems

2:30 p.m.
Break **Sponsored by: State Farm Insurance Companies**
www.statefarm.com

2:45 p.m.
Repeat Concurrent Sessions (Advanced and Basic):

4:15 p.m.
Closing Remarks
5:00 – 6:00 p.m.
Evening Reception Provided
Sponsored by: Available
Dinner on your own.

Tuesday, October 19, 2004

7:30 a.m.
Continental Breakfast
Sponsored by: Brotherhood Mutual Insurance Company
www.brotherhoodmutual.com

8:00 a.m.
General Session
John Garber-Risk Management and Loss Control)
(Moving from inspector to consultant)

10:00 a.m.
Break
Sponsored by: US-Reports, Inc. www.us-reports.com

10:15 a.m.
General Session
Jan Sokolnicki (Back by popular demand!)
Life Safety

12:15 p.m.
Lunch Provided, Sponsored by: Available

1:15 p.m.
Business Meeting
Dan Finn & Officers

2:15 p.m. Break, Sponsored by: Available

2:30 p.m.
General Session
Myrna Hales & Donna Leimgruber
Post Injury Management

4:15 p.m.
Closing Remarks – Dinner on your own.

Wednesday, October 20, 2004

8:00 a.m.
Continental Breakfast, Sponsored by: Available

8:30 p.m.
Risk Management for Insurance Professionals Program
An Insurance Institute of America (IIA) Focus Series Program.
Presenters: Dan Finn, Patrick McIntire, Stig Ruxlow

9:45 a.m.
Break
Sponsored by: US-Reports, Inc. www.us-reports.com

10:00 a.m.
Completion of Risk Management for Insurance Professionals Program

11:30 a.m.
Closing Remarks
11:45 a.m.
Adjourn

2004 ILCA Annual Conference Registration

REGISTRATION INFORMATION:

--	--

Company/Affiliation

--	--

Mailing Address

--	--	--

City

State

Postal Code

--

Telephone

--

Fax

--

Delegate First Name

--	--

MI

Last Name

--

Badge Name

--	--

Title

E-mail Address: _____

METHOD OF PAYMENT (Payment is due with registration form.)

GRAND TOTAL DUE

Please Check One: Enclosed is Check # _____ payable to NAMIC (In U.S. Dollars) \$ _____

Charge to the following card: MC VISA AMEX Discover

Card Number _____ Expiration Date _____
(Month, Year)

Signature (Credit card registrations only)

Please print cardholder's name

- **Early bird registration deadline: October 1, 2004.**
- **Duplicate form if needed.**
- **If faxing form, do not mail a duplicate.**

RETURN COMPLETED FORM AND FEE TO:
ILCA
P.O. Box 68700
Indianapolis, IN 46268-0700
Phone (317) 875-5250 Fax (317) 876-6213



Please indicate any special needs

REGISTRATION FEES

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October 2 and after **\$340**

Nonmember
On or Before October 1 **\$265**
October 2 and after **\$440**

Hotel

Holiday Inn Worthington
175 Hutchinson Avenue
Columbus, OH 43235
(614) 885-3334 Fax: (614) 431-4441
www.ichotelsgroup.com/h/d/6c/1/en/hd/
cmhwr?irs-null
Contact the Holiday Inn Worthington directly to make your hotel reservation at (614) 885-3334. The room rate is \$86 per night single or double occupancy plus tax. Reserve rooms no later than Saturday, **September 25, 2004**, to receive the group rate. Refer to the Insurance Loss Control Conference when making a reservation.

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Confirmation

You will receive a letter of confirmation approximately 10 days following receipt of your registration. If you have any questions regarding the conference, e-mail Corene Carson at ccarson@namic.org or call (317) 875-5250, ext. 1082. If you have any questions regarding your registration, please contact Audra Baird at abaird@namic.org.

Cancellations

Cancellations made 10 or more working days prior to the start of the seminar are 100% refundable. Cancellations made less than 10 working days prior to the start of the seminar are 50% refundable. No refunds after October 14, 2004.

Accommodation

In accordance with Title III of the Americans with Disabilities Act, we invite all registrants to advise us of any disability and any requests for accommodation to that disability. Please submit your request as far as possible in advance of the program.

What to Wear

The suggested dress code for this meeting is business casual.

CONCURRENT WORKSHOP SELECTION (Please indicate your breakout session selections.)

Monday October, October 21

	Session 1	Session 2	Session 3
1:00 p.m.	<input type="checkbox"/> Respiratory Protection	<input type="checkbox"/> Products Liability	<input type="checkbox"/> Sprinkler Systems
2:45 p.m.	<input type="checkbox"/> Respiratory Protection	<input type="checkbox"/> Products Liability	<input type="checkbox"/> Sprinkler Systems

2004 ILCA Conference Speaker Spotlight

Daniel J. Dekowski, CSP

Mr. Dekowski is self-employed, trading as Insurance Engineering Associates, providing safety consulting services to insurance companies, attorneys and corporations. Special expertise in ergonomics and industrial engineering techniques in the prevention of carpal tunnel syndrome, back injuries and slips and falls. He is a Certified Safety Professional (Retired), a Professional Member of ASSE and a Member of the Safety Council of Maryland. He is a Baltimore Polytechnic Institute Graduate, has a B. E. S. in Industrial Engineering, Johns Hopkins University with College Credits in Ergonomics and Engineering Psychology. He has also completed the NFPA Course on Life Safety Code 101 - Exits, Stairs & Ramps, Numerous ergonomics seminars and training classes, Completed all insurance parts of CPCU and Passed the agents' licensing exam for State of Maryland.

Mr. Dekowski has 19 years safety and loss prevention experience employed in the insurance industry with Aetna Casualty & Surety Co., Alexander & Alexander, Inc. and Fireman's Fund Insurance Companies including 6 years as manager of the Baltimore Loss Control Department and 2 years as regional manager of loss control operations for 3 offices in Maryland, Virginia and the District of Columbia for Fireman's Fund Insurance Company. For 12 years he has been a self-employed safety consultant to insurers, attorneys and corporations including FMC Corporation, CSX Corporation and Citibank. He also has 9 years of sales and account management of insurance programs for large accounts for Alexander & Alexander, Inc. (Insurance Brokers). He has developed a Disaster Prevention Program for AT&T including safety checklists for telephone central offices; conducted a property and liability risk exposure assessment for Southern Railway Company that has become the standard format for railroads and their insurance brokers; provided expert witness service for attorneys in matters of slips & falls; conducted numerous ergonomic and manual material handling studies for insurance company accounts and other corporate clients and conducted a consulting study for the Louisiana Workers' Compensation Corporation (LWCC) to study the performance of its Accident Prevention Department and recommend improvements.

Mr. Dekowski is the author of *Insurance Engineering: The Secret To Profitable Underwriting In The Property / Casualty Insurance Industry* which is being used for training by several major insurance companies, he has also authored numerous safety articles for trade association publications and volunteer lecturer for the Safety Council of Maryland.

Myrna Hales RN, BSN, COHN-S

Ms. Hales completed Associate & Bachelor of Science in Nursing from the University of Nebraska, which included a special program in Occupational Health Nursing. She has 20 years experience in Occupational Health, obtaining specialty certification in 1990. Job responsibilities have included direct patient care in manufacturing settings, and loss control consulting for all types of industry and business. In the course of her career she has physically toured and consulted with well over 600 businesses. She speaks fluent Spanish, having lived in Argentina for one year.

John E. Garber, M.S., CSP

John Garber is President of Garber & Associates, LTD, a specialized cost containment, business and risk management consulting firm. John began his consulting career as an industrial hygienist for an environmental health and safety management firm at the University of Pittsburgh Research Facility, Pittsburgh, PA. His responsibilities included various environmental sampling, contractor supervision, project management and reporting for compliance related tasks for OSHA, EPA, and the PA-DEP.

In 1990, John joined the risk management industry as a risk control specialist holding senior level risk control positions with large national property & casualty insurance carriers. His responsibilities included developing risk management plans and conducting safety & health program assessments for the manufacturing, construction and

(Continued from page 4)

service related industries. At present, John specializes in the development of corporate risk management strategies to reduce workers' compensation and liability exposures, organizational restructuring and change efforts, evaluation and development of human resource strategies, developing training, education and development programs based on organizational goals, and crisis management & business continuity plans. Specific target industries include emergency services organizations, hospitality, manufacturing, transportation, private golf clubs, and long term care.

John is a frequent speaker on strategic risk management, occupational health & safety management concepts and techniques, organizational development & training, and integrating organizational performance models into risk management program improvement strategies. He is the author of the EMS Safety and Risk Control Resource Manual, contributing author to ELLA (Employment Labor Law Audit), and has published several articles addressing risk management, human resources and safety management. Most recently, John has been involved in the Philadelphia Chapter of SHRM (Society for Human Resource Management) Research Committee focusing on HR Metrics.

John earned a Bachelor of Science in Occupational Health and Safety Management from Slippery Rock University of Pennsylvania, a Master of Science in Training and Organizational Development from Saint Joseph's University, Philadelphia, Pennsylvania, and a Post Masters in Advanced Human Resources Applications from Villanova University, Villanova, Pennsylvania. In addition to his academic background, John is a Certified Safety Professional (CSP) in Comprehensive Practice by examination through the Board of Certified Safety Professionals, and holds a certificate from the New York State Department of Labor as a qualified Workplace Safety and Loss Prevention Consultant.

John served as Chairman of the Governmental Affairs Committee for the Lehigh Valley Chapter of The American Society of Safety Engineers (ASSE) representing the organization on legislative issues affecting the practice of safety between 1995 and 1998. Between 1995 and 1997, he served in various executive board positions and served as President of the Lehigh Valley Chapter between 1998 and 1999. John is also a member of the Society for Human Resource Management where he served on the national committee on Workplace Health, Safety and Security, serves as a guest lecturer and adjunct faculty at Villanova University in the Graduate School of Human Resource Development, and is adjunct faculty for the Insurance Society of Philadelphia where he teaches Fundamentals of Risk Control. Additional activities include being an active member of the Human Resources Committee at Indian Valley Country Club assisting the Board with matters relating to Human Resources Management, and presently serving as Treasurer of the Towamencin Condominium Association.

As a member of the National Workplace Health, Safety and Security Committee of the Society for Human Resources Management (SHRM), John testified before a Congressional House Committee in April 2003 on litigating the Americans with Disabilities Act (ADA) with specific attention toward the effects of Title I of the ADA on substance abuse programs and employment practices liability. He currently maintains an active role in governmental and legislative affairs. John resides in Towamencin, PA with his wife Traci and daughter Dana.

Donna Leimgruber, Supervisor

Donna Leimgruber has been supervisor of the MRO (Medical Review Officer) Department of Methodist Occupational Health Centers, Inc. for 7 years. This department processes over 200 drug screens daily, which have been collected throughout the country. She attends national update conferences regularly to stay abreast of ever-changing policies and technology in the industry of drug testing. Most recently, she attended the national symposium held in Washington, DC regarding alternative specimen testing technologies, where she provided testimony regarding proposed DOT regulation changes.

**Sponsorship Opportunities for the 2004 Annual Conference
Are still available!**

ILCA is still soliciting sponsors for our two and a half day conference on October 18-20, 2004 in Worthington, OH (North Suburban Columbus)

Evening Receptions - \$750 each – 1 hour, Available Monday and Tuesday Evening.

Includes: Announcement at reception regarding your company, signage, thank-you in the morning for your sponsorship, notation and thank-you in conference agenda, on-line agenda link to your website, table for materials and printed materials. **Encouraged to have small logo giveaways** and all the possible contacts you can create by networking. Evening Reception sponsors will also receive a special mention and a 3.5” x 5” advertisement space in the post-conference newsletter. Specifics of receptions to be determined based on hotel procedures.

Luncheons - \$750 each – 1 hour, Available Monday and Tuesday Afternoon.

Includes: Announcements before and after lunch, signage, notation and thank-you in conference agenda, on-line agenda link to your website, table for materials and printed materials. **Encouraged to have small logo giveaways** and all the possible contacts you can create by networking. Luncheon sponsors will also receive a special mention and a 3.5” x 5” advertisement space in the post-conference newsletter.

Breakfasts - \$500 each – 1 hour, Available Monday and Wednesday Morning.

Includes: Announcement after breakfast regarding your company, signage, notation and thank-you in conference agenda, on-line agenda link to your website, table for materials and printed materials. **Encouraged to have small logo giveaways** and all the possible contacts you can create by networking.

Breaks - \$150 each – 15 minutes, Available Tuesday Afternoon.

Includes: Announcement before and after break, signage, notation and thank-you in conference agenda, on-line agenda link to your website, and all the possible contacts you can create by networking.

Conference Binders - \$250 or donation and shipment of 150 your company’s one inch binders.

Each attendee will receive a conference binder for their conference materials. Get your company name in front of each attendee.

Sponsorship opportunities are on a first come, first serve basis. Sponsorship payments must be received no later than September 15, 2004. If payments are not received by that date, mention in the conference agenda and signage cannot be guaranteed. Contact Stig Ruxlow at 309-263-4341 or by email at stig.ruxlow@zurichna.com for information and reservations.

Insurance Loss Control Association 2004 Executive Committee

Interim President

Daniel Finn ALCM, CFPS,
AIM, CSHM
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Currently Vacant

Financial Secretary &

Immediate Past President
Stig T. Ruxlow, CSP
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ruxlow@insightbb.com

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